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WE KNOW Financial

WE'VE GOT THE EXPERIENCE

With 60 years servicing brand-driven Financial customers, we've learned what it takes to get the job done in this unique industry. Our expertise in sign manufacturing, architectural wall panel systems, installation, and turnkey project management is second to none. That's why respected Financial brands, including Merrill Lynch and Bank of America have entrusted Blair Image Elements with their image needs. With thousands of Financial locations in North America, we're masters at this. Here's how our experience can help:

- Dedicated team of Financial industry project managers and engineers with over 20 years experience
- Patents on innovative products that create distinctive looks
- Installation teams trained on Financial industry standards
- Installation teams that follow COVID-19 protocol outlined by the CDC
- Ability to convert hundreds of locations on a fast timeline
- Service and maintenance programs

WE'VE GOT THE PRODUCTS

Nothing is more important than signage when it comes to the on-site delivery of your brand. The Financial industry is especially demanding with its broad range of high-performance image elements. Blair offers one of the widest selections of Financial image elements available.

- Pylon Signs
- Tenant Panels
- Building Signs
- Banners
- Awnings
- Site Lighting
- LED Retrofits
- Wayfinding and Directional Signs
- Interior Lighting
- Interior Signs and Graphics



FACILITY MAINTENANCE SOFTWARE EXPERIENCE

- Corrigo
- FM Pilot
- Service Channel
- Sign Chart

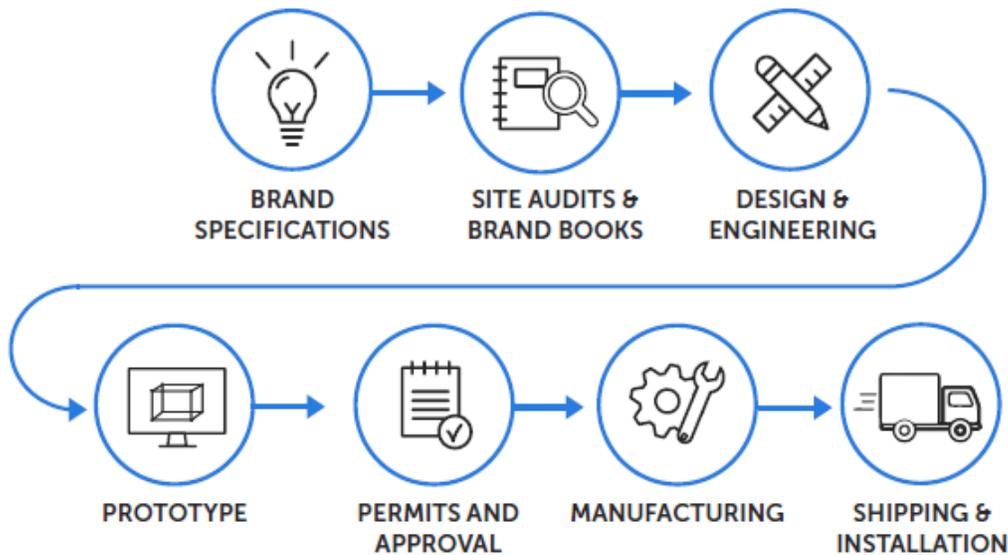


WE'VE GOT THE CAPABILITIES

Blair is a one-stop-shop with a comprehensive and proven approach to site branding. From planning through installation, we'll manage it all. Our Central PA location enables us to recruit from and innovate with some of the best engineering schools in the country. And we take great pride in our manufacturing team, whose heart-of-America craftsmanship delivers outstanding quality for every project. Whether it's a single mega-site or a 2,000 location conversion, our mission is the same: On Time. On Budget. On Brand. Here's how we do it:

- Program Managers who ensure rigid adherence to brand standards, schedules, and budgets
- State-of-the-art factories with over 300,000 square feet of manufacturing space
- Fully integrated ERP system connected to Customer Portal for real time reporting
- Long-term relationships with permit offices in all major cities across the USA
- Sub-assemblies that follow stringent PPAP (Production Part Approval Process), modeled after automotive industry
- Among the highest standards in the industry for on-time shipping and installation
- Lean manufacturing, flexible scheduling, and efficient freight solutions to keep costs under control
- Network of installers covering every city in North America
- Continuous Improvement Program across all areas

OUR PROCESS



ABOUT BLAIR

Don Devorris and Steve Pellegrine, two entrepreneurs from a small town in Pennsylvania, began making signs in 1959 to help grow their small electrical contractor business. For over 60 years, Blair has remained a family owned and operated business with a spirit of innovation and determination. Today, the company employs over 400 people with offices across the US, Asia and Mexico. We take great pride in producing high quality site image elements for some of the world's most respected brands. Our commitment to over-the-top service has earned us long-term relationships with our clients, many of whom have been with us for decades.

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